



RED FLAME AUDIO PRODUCTION

At Red Flame, we offer a variety of recording solutions to suit your project's needs. We've attempted to make this document as comprehensive as possible so you have all the information you need in one convenient place. However, if you believe that we've missed something, or if you have any questions, don't hesitate to contact us at: info@redflamerecords.com.

Basic Hourly Rates

Production: \$25.00/hr.

This includes full use of the studio, and an engineer or producer.

Mixdown and Mastering: \$25.00/hr.

This includes an engineer and full use of the mastering suite.

Senior Engineer: Add \$15.00/hr. Min 4 hour booking.

If you'd like a senior engineer instead of a junior one, we can get one for an additional fee. Senior engineers have at least 2 years experience with studio recording, and are intimately familiar with advanced recording, professional mixdown techniques, and studio practices.

Select Engineer: Add \$30.00/hr. Min 4 hour booking. Subject to availability.

Our select engineer is available to work with you on larger budget projects. Our select engineer has a master's degree in audio engineering and over 5 years of professional studio experience.

Select Studio: Add \$30.00/hr. Min 4 hour booking. Subject to availability.

Record in some of Western Canada's premiere studios at industry rates! We have agreements with several studios if you're looking for something larger, with a greater selection of gear to make your tracks sound even better!

Session Players: \$30.00/hr. Min 4 hour booking.

This includes one session player whose work will be guided by the producer.

Producer: \$30.00/hr. Min 4 hour booking.

Producer, able to coordinate band sound, run rehearsals, and get your sound tight.

Rehearsal: \$15.00/hr.

This includes use of the instruments in the studio only. Rehearsal times may be bumped if that time is needed for a production project.

Head Charge: \$10.00 per session.

Add a head charge if you're using the studio drum kit. This fee goes towards replacing heads and cymbals and keeping the kit in tip-top recording shape.

A minimum of 1 hour will be charged for all bookings. After the first hour, time rounds to the next 15 minute interval. Time starts at the beginning of your booked period, whether you're on time or not. Add \$5.00/hr if the session occurs between 10 PM and 8 AM or on a Sunday.

Recording Packages

Although our packages don't offer as much flexibility as our basic hourly rates, they do offer greater savings in the long run. We offer packages of all sizes starting at smaller projects, all the way up to professional studio grade recordings. If you have any questions regarding our packages, do contact us at: info@redflamerecords.com.

The Spark Package

The Spark package is designed as an introduction to the recording studio. You'll get one track recorded, mixed, mastered, and put on a CD for you to share with friends and family. Spark is ideal for children just starting out, or for hobbyists who dabble in an instrument or two. It's also a good idea for a band that thinks they might want to record, but isn't quite sure if their songs are good enough, or isn't sure exactly how the studio process works, or who want to record a demo.

Details:

Length: 2 sessions, 7 hours (usually done over a weekend).

Services Included: Introduction to Digital Recording, Pre-production, Recording, Mixing, Mastering, CD burning.

Final product: 2 burned CDs, ready to go home after the second session.

Extra time: \$25.00/hr

Price: \$150.00 (a \$25.00 savings)

The Flame Package

Flame is designed as a mid-level package catering to bands interested in recording a low cost demo or EP (4 - 8 tracks). It's a great way to get immersed in the studio process and end up with a sellable CD for shows, friends and family. The Flame package offers professional quality recording without the professional quality pricing. At the end of it, you'll have CDs ready to give away or sell at your next show.

Details:

Length: 5 - 10 sessions, 40 hours (usually done over the course of one month)

Services Included: Pre-production, Arrangement, Recording, Overdubs, Mixing, Mastering, CD Artwork, CD Production.

Final Product: 500 professionally pressed CDs, including full color artwork, jewel cases, shrink wrapped and ready for resale.

Price: \$2,875 (with CDs) \$875 (without CDs) (a \$125 savings).

Cost per CD: \$5.75

Break-even point (at \$10/CD): 288 CDs sold.



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The Fire Package

Are you ready to hit the big times? Then here it is: your first full-length album. If you're got enough material to cover 10 - 20 songs, then Fire is for you. It's designed for semi-established bands that may have an EP or self-produced demo available, but want a full length album to sell to their ravenous fans. We'll work with you to put together the ultimate creative expression, all at a price that you'll still be able to put gas in the tour van.

Details:

Length: 8 - 20 sessions, 80 hours (usually done over the course of two months)

Services Included: Pre-production, Arrangement, Session Musicians (if needed), Recording, Overdubs, Mixing, Mastering, CD Artwork, CD Production.

Final Product: 1,000+ professionally pressed CDs, including full color artwork, jewel cases, shrink wrapped and ready for resale.

Price: \$4,300 (1,000 CDs) \$9,050 (5,000) CDs, \$1,800 (without CDs) (a \$200 savings on recording alone!)

Cost per CD: \$1.81 - \$4.30

Break-even point (at \$15/CD): 287/1,000 CDs sold, 604/5,000 CDs sold.

The Inferno Package

Inferno is designed for self-publishing artists. If you're got a loyal fan base and an album or two out and want to record something that is the same quality as anything a major label will put out, here's your chance. You've got some money stored up for a rainy day, and you want to make an incredible album - but you don't want to have to sign your creativity away with a major label to make it. Here's your chance for you, your producer, or manager to work in an environment created specifically to refine and tweak your music until you have a classic work. Something critics will adore and fans will rave over. Make your music YOUR way.

Details:

Length: Variable. 200 hours included, including 50 hours of industry leading recording, mixing and mastering.

Services Included: Pre-production, Arrangement, Pre-Production Recording, Session Musicians (if needed), Recording in one of Western Canada's leading studios (subject to personal choice and availability), Professional studio mixing, Mastering in a leading post-production house, Professional photo shoot, CD Artwork, CD Production, Web page redesign (if needed), Other services too numerous to list.

Final Product: Professional quality CD master, press-ready artwork ready for CD production. Dotcom website, press-ready promotional material and merchandise templates.

Price: Variable. Starting point: \$10,000.

Extra time: Variable, depending on service performed.

Contact us Today to Book your Session:

Phone: (403) 547-2945

Email: info@redflamerecords.com